

New agents are required to take eight (8) separate classes in their first year of real estate.
See: [Newly Licensed Salespersons Post-license education](#) requirements for salespersons still in their first two-year license term.

April 2016 PL & CE Courses



CoOp members receive WAAR members pricing (VPAR, CBRAR, RAR, FAAR, CAAR, SVAR)

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|--|--------------------------------|-------|----------------|-------------------|-----------------------------|
| <input type="checkbox"/> | Contract Writing | 6 hrs | April 4, 2016 | 9 pm - 4 pm | \$40 member; \$55 nonmember |
| <i>1 hr mandatory Contracts + 5 hrs Real Estate Related CE; Contract Writing PL</i> | | | | | |
| <input type="checkbox"/> | RE Law & Board Regs | 8 hrs | April 6, 2016 | 8:30 am - 5:30 pm | \$50 member; \$75 nonmember |
| <i>VREB Rules & Regs PL</i> | | | | | |
| <input type="checkbox"/> | VA Escrow Law | 3 hrs | April 18, 2016 | 9 am - 12 pm | \$25 member; \$35 nonmember |
| <i>3 Hrs Real Estate Related CE; 3 hrs Broker Mgmt; VA Escrow Requirements PL</i> | | | | | |
| <input type="checkbox"/> | VA Agency Law | 3 hrs | April 18, 2016 | 1 pm - 4 pm | \$25 member; \$35 nonmember |
| <i>1 hr mandatory Real Estate Agency + 2 hrs Real Estate Related CE; 3 hrs Broker Mgmt; VA Agency Law PL</i> | | | | | |
| <input type="checkbox"/> | Risk Mgmt | 3 hrs | April 20, 2016 | 9 am - 12 pm | \$25 member; \$35 nonmember |
| <i>3 Hrs Real Estate Related CE; 3 hrs Broker Mgmt; Risk Management PL</i> | | | | | |

Other PLE classes offered:

Fair Housing	March 18, 2016; July 15, 2016; November 11, 2016	<i>registration form</i>
Code of Ethics	March 18, 2016; July 15, 2016; November 11, 2016 (<i>call for more dates</i>)	<i>registration form</i>
Current Industry Issues & Trends	<i>Classes include FlexMLS Computer Training class for New Users</i>	

Name: _____

Company Name: _____ Phone: _____

Signature: _____ Email: _____

Total Due: \$ _____

Cash: _____ **Check #** _____ **Pay by Credit Card:** Visa MasterCard Discover

Name on Card: _____

Credit Card #: _____ Exp Date: _____

Authorized Signature: _____

Registration Policy: Registration fees must be paid in full prior to admittance to an Association function.

Cancellation/Refund Policy: Registration fees will be fully refunded if cancellation is received at least five (5) business days prior to the function. No refunds will be given for cancellation made within the five (5) business days prior to the function.

NOTE: Opinions and information delivered in all WAAR courses should be confirmed as compliant with the student's company policy before including in business practices.

Please notify us in advance if you have a disability that requires special services.

